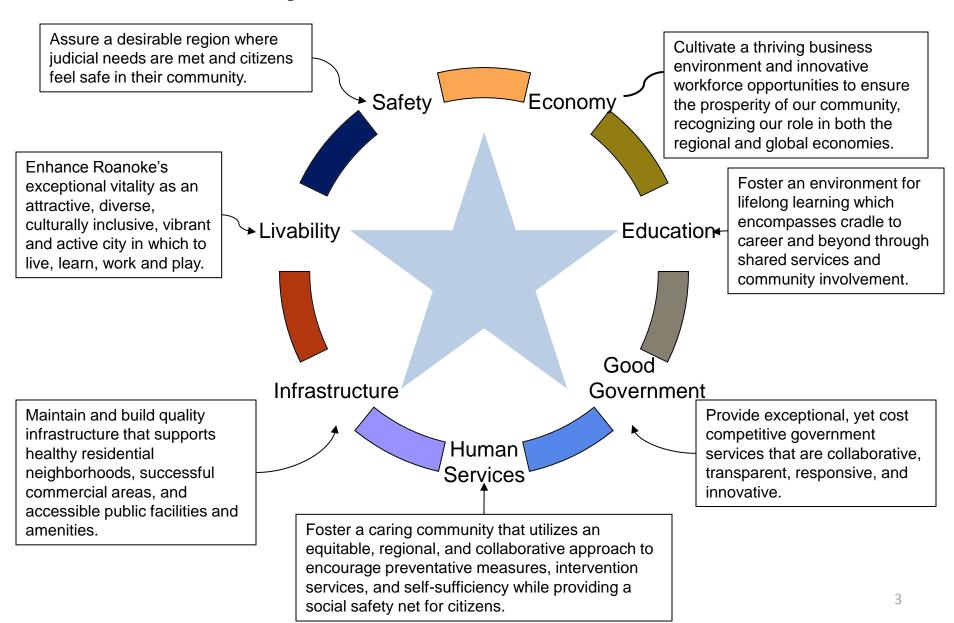


The Vision

The City of Roanoke is a safe, caring and economically vibrant community in which to live, learn, grow, play and prosper.

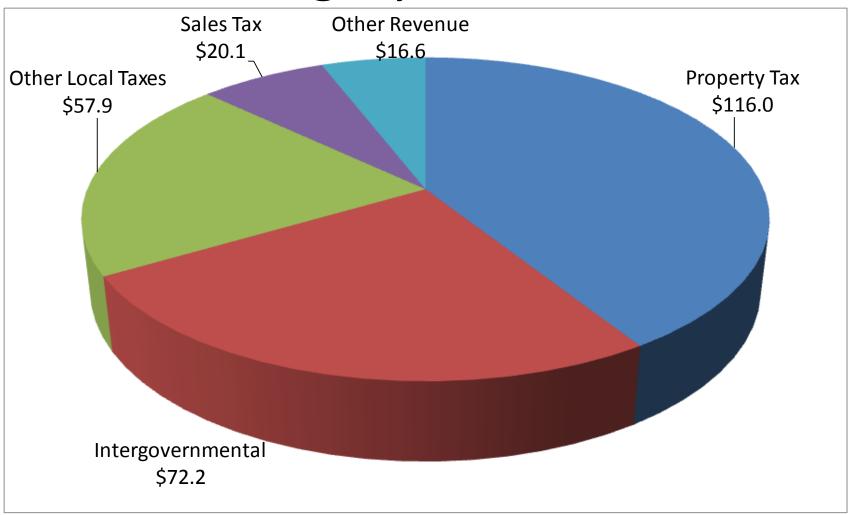
City of Roanoke Priorities



FY 2017-2018 Budget

- Recommended budget is balanced and meets the priorities established by City Council
- Budget totals \$282,785,000
 - Key Budget Highlights:
 - Reduces budget by \$4.1 million, including 22 unfunded and 1 eliminated position
 - Modifies levels of some services
 - Includes limited funding for inflationary cost increases and strategic investments in Economy, Human Services, Infrastructure and compensation
 - Includes the implementation of a Solid Waste fee to protect against risk of revenue contraction during the fiscal year

Revenue Estimate by Major Category – FY 2018

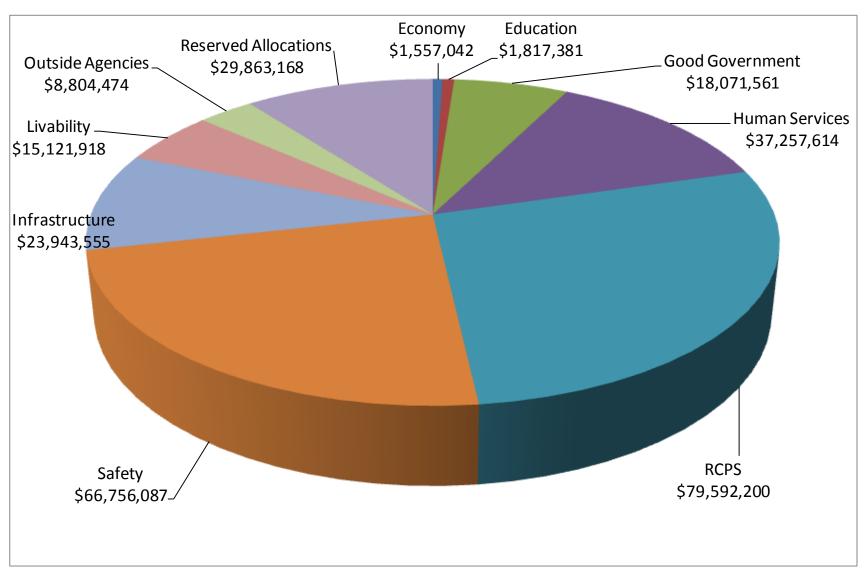


FY 2018 Revenue Estimate

	_	FY 17 Adopted	 03/06/2017 Estimate	 04/03/2017 Revised Estimate	 \$ Growth/ (Decline) From Adopted	% Growth/ (Decline) Adopted
Real Estate Tax	\$	81,000,000	\$ 82,200,000	\$ 82,200,000	\$ 1,200,000	1.5%
Personal Property Tax		22,800,000	22,800,000	22,800,000	0	0.0%
Other General Property Taxes		10,728,000	11,013,000	11,013,000	285,000	2.7%
Sub-Total General Property Taxes		114,528,000	116,013,000	116,013,000	1,485,000	1.3%
Sales Tax		22,000,000	20,100,000	20,100,000	(1,900,000)	(8.6%)
Prepared Food and Beverage Tax		16,000,000	16,218,000	16,218,000	218,000	1.4%
Business License Tax		13,621,000	12,500,000	12,500,000	(1,121,000)	(8.2%)
Transient Occupancy Tax		4,600,000	4,150,000	4,300,000	(300,000)	(6.5%)
Other Local Taxes		25,185,000	24,851,000	24,851,000	(334,000)	(1.3%)
Sub-Total Other Local Taxes		81,406,000	 77,819,000	 77,969,000	(3,437,000)	(4.2%)
Permits, Fees and Licenses		1,147,000	911,000	911,000	(236,000)	(20.6%)
Fines and Forfeitures		1,284,000	1,027,000	1,027,000	(257,000)	(20.0%)
Revenue from Use of Money/Property		221,000	216,000	216,000	(5,000)	(2.3%)
Health and Welfare Funding from Commonwealth		29,999,000	28,874,000	30,659,000	660,000	2.2%
Other Funding from Federal and State		40,864,000	41,641,000	41,641,000	777,000	1.9%
Charges for Services		8,183,000	8,212,000	9,512,000	1,329,000	16.2%
Internal Services		2,832,000	3,348,000	4,198,000	1,366,000	48.2%
Other Revenues		628,000	639,000	639,000	11,000	1.8%
Total General Fund Revenues	\$	281,092,000	\$ 278,700,000	\$ 282,785,000	\$ 1,693,000	0.6%

- Excluding Real Estate, local Tax Revenue contraction of \$3.4 million from FY 17 Adopted Budget
- Includes Solid Waste Fee revenue of \$1.3 million

Priority Allocations



FY 2018 Funding for Roanoke City Public Schools is \$79,592,200, a decrease of \$810,600 based on projected local tax performance.

Budget Reductions to Balance

Safety	
	Juvenile Residential Detention
	Fire – -1 Peak-Time Unit -Firefighter/EMT -Fire Inspections (part-time)
	Police – -2 Sworn Positions -2 Crime Analysts
	Sheriff – -2 Deputy Positions -5 Unfunded Deputy Positions
	E911 – 2 Telecommunicator Positions
	Signs and Pavement Markings

Infrastructure	
	Alley Maintenance (12% decrease)
	Bridge Rehabilitation
	Sidewalk Maintenance/Repairs
	Capital Building Maintenance (partial)

Livability	
	Community Sustainability Programming
	Code Enforcement – -Demolitions -Weeds, Trash, Graffiti Abatement, Other
	Planning and Urban Design Services Operational Costs
	Neighborhood Improvement Grants
	Parks – Porta Jons and Temp Wages
	Pools, Athletic Field Maintenance, Youth Development Programs
	Library – Books, materials, subscriptions

Good Government	
	Senior Accountant Position
	Lean/Six Sigma Coordinator Position
	Senior Collector Position
	Advertising, Administrative Supplies, Expendable Equipment, Marketing, Training & Development
	Bank Charges
	Employee Development
	Employee Safety Programs & Wearing Apparel
	Legislative Liaison Services
	Business Meals & Travel, Admin. Supplies, Food, Advertising, Records Management, Postage
	Health Fair

Human Services	
	DSS Administration – Administrative Staff (2), Operational Costs
	VIEW Purchased Services
	Emergency Relief
	Family Services Division – Adult Services Purchased Services
	Children Services Act
	VJCCCA – Counselor I (2)
	DSS – Child Care Quality Initiative
	DSS – Benefit Program Specialists (6)

Education	
	Training & Development, Postage, Business Meals & Travel, Internal Printing
	Library - Youth Activities
	Youth Services Initiative (partial)
Economy	
	Marketing & Promotion, Training and Development, other
Reserved Allocations	
	Fleet Capital (partial)
	Technology Capital (partial)

Base Restorations - \$3.2 million

Good Government	Legislative Liaison Senior Tax Compliance Administrator Real Estate Appraiser Employee Development
Livability	Youth Sporting Events security Library Electricity Waste Management for Physically & Topographically Challenged Small Brush Pile collection
Human Services	Travelers Aid Social Services - Family Services FTEs (10), Administration FTEs (2), Security Services, Cremation Services, CSA
Infrastructure	Street Paving
Safety	Fire-EMS Peak Time Unit (1), Fire Training Captain, Fire Inspections (partial), REMS Police Sworn Positions (8), Police Accreditation Sheriff Deputy Positions (8)
Reserved Allocations	Fleet Replacement Capital Funding Technology Capital Funding

Supplementals - \$4.5 million

Economy	Performance Agreements
Good Government	Registrar Operating Support Treasurer Postage Risk Management Insurance cost increase
Human Services	HAT Grant Match increase Family Services Specialists (4) Resource Parent Training position (1)
Infrastructure	Street Paving Stormwater fees for City properties
Safety	Fire Training Police VSTOP & VDVVF Grant Match Sheriff – medical contract increase
Outside Agencies	Blue Ridge Behavioral Healthcare (70% of requested amount) RCACP Roanoke Valley Broadband Authority Roanoke Valley Greenway Commission RVTV Roanoke Valley Transportation Planning Organization Service District Taxes

Supplementals (continued)

Outside Agencies (continued)	Western Virginia Regional Industrial Facility Authority Roanoke Valley-Alleghany Regional Commission Virginia Municipal League
Reserved Allocations	Medical rate increase (Dec-June) Dental rate increase (Dec-June) Retirement rate increase Line of Duty Act Contingency 1.75% compensation increase

One-Time Funding

Jefferson Center (5 th of 5)	\$100,000
Virginia Museum of Transportation (5 th of 5)	100,000
Arts Endowment	125,000
Percent for Art	50,400
Grant Match	100,000
Capital Project Contingency	<u>519,482</u>
TOTAL	\$994,882

City of Roanoke Residential Solid Waste Management Services

- Weekly Trash Collection
- Weekly Physically & Topographically Challenged Service
- Weekly Curbside Recycling Collection
- Weekly Brush/Bulk Collection
- Bagged Leaf Collection
- Collection Inspections
- Collection Call Center

Recommended Solid Waste Fees

Rates:

- \$8/month for single family
- \$16/month for multi-family
- \$12/month for commercial/institutional/nonresidential
- Elderly and Disabled qualified residents rate reduction of \$3/month
- Effective date of: 01/01/2018
- Billing Frequency: Semi Annual

Localities (Cities)	Collection Fee
Alexandria	Semiannual: 1st half \$164; 2nd half \$168.50
Bristol	\$3.00 per week
Buena Vista	\$17.00 per month
<u>Charlottesville</u> (implemented fee in 1992)	Decal: from \$94.50 to \$283.50 annually based on container sizes (32 gal, 50 gal, 64 gal, and 96 gal.)
Colonial Heights	\$26.50 per 2 month period
Covington	\$15.00 per month
<u>Danville</u> (fee in place since at least 1999)	\$16.50 per month
Emporia	\$20.50 per month
Franklin	\$39.74 per month
Fredericksburg	\$31.50 per month; \$25.20 for townhouses
Galax	\$8.00 per month
<u>Hampton</u> (implemented fee in 1992)	\$11.63/wk w/discount to \$5.88/wk if household recycles; for FY18, fees may increase to \$12.20 and \$6.10, respectively

Localities (Cities)	Collection Fee						
Harrisonburg	\$25.00 per month						
Hopewell	\$20.65 per month						
Lynchburg (fee in place since 1993)	Annual decal: \$40 for 32 gallon cart; \$80 for 64 gallon cart						
Manassas	\$25.03 per month for detached home; \$26.34 for townhouse/mobile home						
Manassas Park	\$14.63 per month						
Martinsville (fee has been in place for at least 20 yrs)	\$18.50 per month						
Newport News (fee has been in place for at least 20 yrs)	\$5.64 per week for 60 gallon container; \$7.05 per week for 90 gallon container						
Norfolk	\$27.28 per month						
Norton	\$12 per month						
Petersburg	\$12 per month						
Poquoson	Varies						
<u>Portsmouth</u> (fee in place since	\$33.36 per month						

Localities (Cities)	Collection Fee
Radford	\$17 per month
Richmond (fee has been in place for at least 10 yrs)	Currently \$20 per month but Mayor is recommending increase to \$22.50 per month as part of FY18 budget proposal
Salem (fee has been in place for at least 20 yrs; current fee in place since FY15)	\$7.00 per month
<u>Staunton</u> (fee has been in place for at least 20 yrs)	\$15.00 per month
Suffolk	\$17.50 per month
Virginia Beach	\$21.36 per month
Waynesboro	\$14.50 per month
<u>Winchester</u> (implemented fee in June 2014)	\$5.00 per month

Localities (Counties)	Collection Fee
Amherst	\$4.50 per month
Arlington	\$232.60 per year
Bland	\$36 per quarter
Chesterfield	\$2 per bag or 32 gallon can
Fairfax	\$28.75 per month
Giles	\$13.75 per month
Grayson	\$3.00 per week
Henrico	\$15.00 per month
Pulaski	\$13.00 per month
York	\$18.50 per can

Localities (Towns)	Collection Fee						
Abingdon	\$10.00 per month						
Amherst	\$5.75 per month						
Appalachia	\$10.00 per month						
Big Stone Gap	\$10.00 per month						
Blacksburg	\$22.20 per cart						
Blackstone	\$10.00 per month						
Bluefield	\$11.40 per month						
Boydton	\$10.00 in town; \$15.00 out of town per month						
Bridgewater	\$15.48 per month						
Broadway	\$15.48 per month						
Buchanan	\$13.00 per month						
Cape Charles	\$12.57 per month						

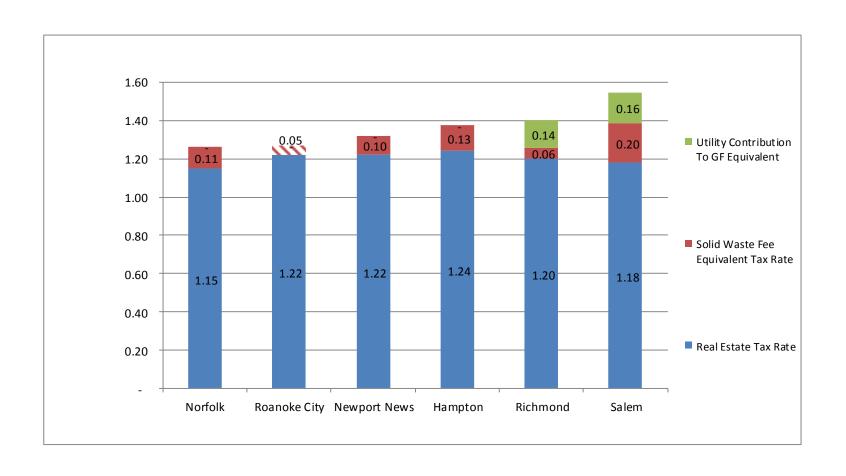
Localities (Towns)	Collection Fee
Cedar Bluff	\$10.00 per month
Chase City	\$8.00 per month
Chatham	\$12.00 per month
Cheriton	\$18.00 per month
Chilhowie	\$11.00 inside corp. limits; \$13.00 outside per month
Christiansburg	\$17.00 per month
Clarksville	\$18.00 bi-monthly
Clintwood	\$7.00 per month
Courtland	\$3.00 per month
Crewe	\$15.00 per month
Culpeper	\$2.00 per month
Dayton	\$17.45 per month

Localities (Towns)	Collection Fee
Dublin	\$10.00 per month
Edinburg	\$9.50 per month
Farmville	\$10.00 per month
Front Royal	\$12.00 for 32 gallon can; \$13.75 for 96 gallon can
Gate City	\$10.00 per month
Glade Spring	\$7.00 per month
Gretna	\$12.44 bi-monthly
Grundy	\$8.00 per month
Honaker	\$10.00 per month
Kenbridge	\$14.85 per month
La Crosse	\$12.00 per month
Lawrenceville	\$10.00 per month

Localities (Towns)	Collection Fee
Lebanon	\$7.10 per month
Luray	\$8.75 per container per month
Marion	\$13.00 per month
Montross	\$12.50 per month
New Market	\$9.00 per month
Onancock	\$24.00 annually
Orange	\$2.00 per month
Pennington Gap	\$4.50 per month
Pound	\$10.00 per month
Rocky Mount	\$4.98 per month
Rural Retreat	\$2.00 per month
Saint Paul	\$8.50 per month

Localities (Towns)	Collection Fee
Saltville	\$13.00 per month
South Hill	\$14.00 per month
Stanley	\$12.50 - \$14.50 per month
Strasburg	\$8.39 per month
Tappahannock	\$5.00 per month
Tazewell	\$13.00 per month
Timberville	\$24.00 bi-monthly
Victoria	\$10.00 per month
Wakefield	\$6.00 per month
Waverly	\$6.00 per month
West Point	\$20.00 per month
Wise	\$12.00 per month
Woodstock	\$8.00 per month
Wytheville	\$50.00 annual decal; \$1 per 13 gallon bag; \$2 per 32 gallon bag

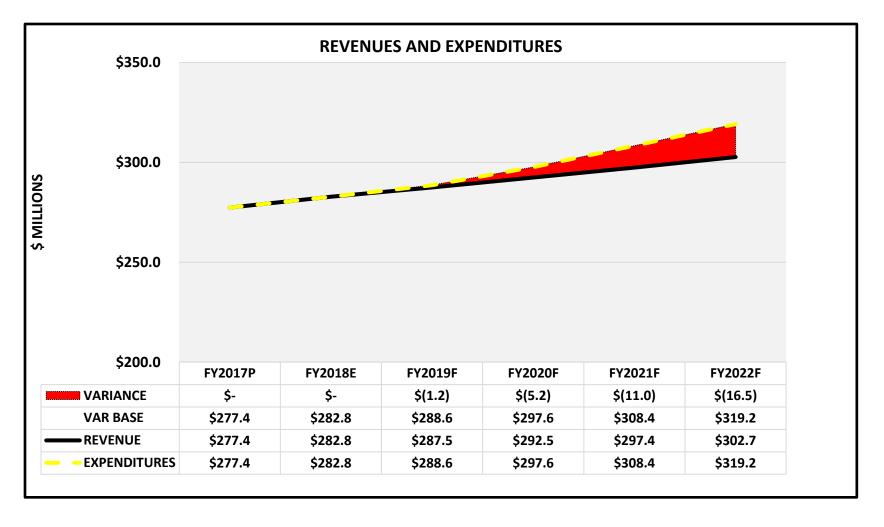
Real Estate Tax Rates, Solid Waste Fees, and Utility Contribution Equivalent Rates Comparison



Recommended Amendment to the Transient Occupancy Tax

- Currently, tax applies to establishments
 offering lodging for five or more persons at
 any one time.
- It is recommended the code be amended to apply to homestay establishments and all bed and breakfast establishments.

5 Year Forecast



Assumption	Percentage and Time Period
Operating Expenditure Growth	1.5% - 2% in FY 19-22
Salary Increases	2% in FY 19-22
Real Estate Tax Growth	1% - 2% in FY 19-22
Personal Property Tax Growth	2% in FY 19-22
Prepared Food and Beverage Tax Growth	1% in FY 19-22
All Other Revenue Growth	2% in FY 19-22

Parking Fee Adjustments

Fee	Current	Proposed
Residential monthly rate	\$20	\$25
Monthly rate at Campbell Garage	\$40	\$45
Monthly rate at Gainsboro Garage	\$45	\$50
Event Parking Fee at Elmwood Park Garage	N/A	\$3
Early Bird Daily Rate Special at Campbell Garage	\$3	\$4
Off Street Parking fines aligned to match On Street	\$10	\$20
Monthly Parking Late Payment Fee	\$5	\$10

Capital Project Planning

- Maintain Current Capital Assets
 - Bridge Renovation
 - Curb, Gutter and Sidewalk
 - Storm Drains
- Infrastructure Investment for Livability and Economic Development
 - Bridge Replacement
 - Curb, Gutter and Sidewalk
 - Streetscape Projects
 - Storm Drains
 - Civic Center
 - School Maintenance
- Targeted Livability Investments
 - Parks and Recreation Master Plan
 - Libraries

Investments made within parameters of debt policy.

Debt Issuance Plan FY 2018-2022

Project		2018	2019	2020	2021	2022	Total
RCPS	\$	12,700,000	\$ 12,700,000	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000	\$ 40,400,000
Bridge Renovation		-	-	-	11,000,000	11,000,000	22,000,000
Library Master Plan		4,156,000	670,000	500,000	5,310,000	2,399,000	13,035,000
P&R Master Plan		2,500,000	2,500,000	1,000,000	1,000,000	1,000,000	8,000,000
Civic Center		1,000,000	1,500,000	1,500,000	1,500,000	1,500,000	7,000,000
Stormwater Management		2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	10,000,000
Curb, Gutter and Sidewalk		1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	7,500,000
Street Scapes		-	500,000	500,000	500,000	500,000	2,000,000
Fire Facility Master Plan		375,000	5,025,000	-	-	645,000	6,045,000
FIRE/EMS Airpacks		1,400,000	-	-	-	-	1,400,000
911 Center		-	7,500,000	-	-	-	7,500,000
Street Improvements		700,000	-	-	-	-	700,000
RCIT Improvements		600,000	900,000	-	-	-	1,500,000
Passenger Rail		-	-	-	-	2,500,000	2,500,000
Fleet Capital Replacements		3,500,000	1,700,000	1,600,000	600,000	600,000	8,000,000
Technology Capital		1,775,000	2,160,000	1,545,000	-	-	5,480,000
Total	\$	32,206,000	\$ 38,655,000	\$ 15,145,000	\$ 28,410,000	\$ 28,644,000	\$ 143,060,000
Debt Service % of Expenditure Budge	et	7.88%	8.16%	8.67%	8.10%	8.37%	

Budget Calendar

- Budget Public Hearing
 - April 27, 2017
 - 7:00 p.m. (Council Chamber)
 - General Fund, Real Estate, Solid Waste Fee
- Council Briefing/Budget Study
 - May 1, 2017
 - 9:00 a.m. (Council Chamber)
- Budget Adoption
 - May 15, 2017
 - 2:00 p.m. (Council Chamber)